LOOK **FORWARD** 看・建未來



BBA in Hospitality and Real Estate





BBA in Hospitality and Real Estate

A pioneer degree programme integrating Hospitality and Real Estate in Asia



CUHK

Founded in 1963, the Chinese University of Hong Kong (CUHK) is a forward-looking comprehensive research university with a global vision and a mission to combine tradition with modernity, and to bring together China and the West.

CUHK Business School

Established in 1963, CUHK Business School was the first business school in Asia to offer a full suite of BBA, MBA, and Executive MBA programmes.

Today, we continue to nurture nimble leaders, entrepreneurs and social stewards through our two schools and four departments: the School of Accountancy, School of Hotel and Tourism Management, Department of Decisions, Operations and Technology, Department of Finance, Department of Management, and Department of Marketing. CUHK Business School is accredited by The Association to Advance Collegiate Schools of Business (AACSB), and by The Association of MBAs (AMBA) for its MBA programmes.

School of Hotel and Tourism Management (SHTM)

Established in 1998 to address the complex requirements of the tourism industry in Hong Kong and Asia, the School of Hotel and Tourism Management (SHTM) produces entrepreneurs and leaders who harness a profound understanding of **international trends to bring innovation to the hospitality, tourism, and real estate industries**. Our unique programme integrates strategic business education with a focus on hospitality and real estate, providing an ideal balance between theory and practice.

H+RE









The BBA in Hospitality and Real Estate (HRE) programme is positioned as a business programme with an industry focus and it is, to the best of our knowledge, the only undergraduate programme in Asia that offers an integrated curriculum that will put you in high demand in both the hospitality and real estate industries. You will develop a keen eye for asset investment and service standards, and gain the holistic ability to steer high-level projects that bring value to your clients.



01 BBA in Hospitality and Real Estate



within the space elevate its market value and investor interest

Hospitality and real estate exist everywhere across the spectrum of people's daily life, from living, dining, shopping to travelling. Many real estate conglomerates have their businesses extended to all these areas. In the past, real estate emphasised the importance of location, but today it has shifted its focus to experience. Meanwhile, hospitality has been regarded specifically for hotel industry for many decades. Yet nowadays, this is not a concept merely exists in hotels but also across other real estate businesses. Therefore, the transformation of the two industries has created a merge and a new business discipline is born, integrating hospitality and real estate. While real estate is a concept of providing the fundamental hardware, hospitality on the other hand provides the software.

The HRE programme is a pilot programme in Asia that integrates the two concepts into one. Providing expertise in both hospitality and real estate and allowing a crossover of the two fields to cope with the growing needs of such multifaceted leaders in the market.



Programme for future leaders

Our diverse courses will guide you through the entire scene, from the "front-ofthe-stage" (how to create the best hospitality products and services using your expertise in strategy, operations, marketing, data analytics, and human resources) to the "back-of-the-stage" (how to develop, finance, manage, and invest in real estate properties where hospitality products/services are delivered).



QUICK FACTS Here are the key reasons why our programme might just be the one that starts your career. H+RE Programme in Asia modules streams integrating Hospitality to develop unique skills in each to provide a holistic learning approach within and Real Estate field yet inter-connected across the two industries the curriculum International **Employability** exposure of our students have participated in an exchange programme 3 months after graduation Internship Internship Internship partners opportunities of internship upon graduation

Professional Recognitions

Offering a rich curriculum integrating theory with experiential learning opportunities, HRE puts students right in the heart of the fast-paced hospitality, tourism and real estate industries.

Our programme is accredited by the following professional bodies: UNWTO.TedQual, AACSB and RICS. Students enjoy a fast track towards obtaining the RICS qualification.



AACSB

AACSB International (AACSB), a global nonprofit association, connects educators, students, and business to achieve a common goal: to create the next generation of great leaders.



Royal Institution of Chartered Surveyors (RICS) is a global professional body that accredits qualified professional individuals or firms for the highest international standards in valuation, management and development of land, real estate, construction and infrastructure.



UNWTO.TedQual

UNWTO.TedQual is a UNWTO.Themis Foundation programme whose main objective is to improve the quality of the tourism education, training and research programmes.

Teaching Facilities

The School has put in place world-class facilities designed and built to stimulate the actual learning environment of leading establishment.



Gastronomy Club



Hyatt Learning Centre



Demonstration Kitchen



The Stage



Curriculum

Diversified learning path from foundation to managerial and investment perspectives

Our curriculum maximises learning by placing students at the intersection of theory and practice. Classroom learning is complemented by myriad opportunities to learn about industry trends, apply business theories to real-life situations, and connect with leaders in the industry.

Choose your own path and follow your interests

Our curriculum framework ensures students are equipped with fundamental business knowledge before advancing into specific stream in Hospitality or Real Estate. This guarantees whole-person development so that students will be able to develop their future career in both fields or select a path specialising in either one.









Analytical Module (3)



Innovative Module (3)



Executive-in-Residence (1) Executive-in-Residence (1)

HTMG3521

Analytics (3)

Executive-in-Residence (1)



Electives

Students declare stream





HTMG3502

HTMG3020 Hospitality Organisation Behaviour (3) HTMG3523

HTMG3060 **Hospitality Service** Management and

Innovation (3)

HTMG4100

Development and Manageme for HRE (3) Hospitality Revenue Management and

HTMG4190 Global Real HTMG4600 Facilities

> HTMG3527 Designing and Managing Customer Experience (3)



HTMG2091 HTMG2092 Distinguished Speaker Series Distinguished Speaker Series III (O) IV (1) HTMG1092

HTMG1091 Distinguished Speaker Series I (0)

Basic Economics

or the Hospitality

DOTE1031

and Tourism

Industry (3)

of Hospitality Businesses (3)

Distinguished Speaker Series II (1)

Basic Ouantitative

Tourism Industry (3)

Methods for the

Hospitality and

DOTE1021

HTMG3010 Management of Lodging Facilities (3)

HTMG3030 Hospitality Real Estate Economics (3)

HTMG2070 Food and Beverage Management (3)

MKTG2010 Marketing Management (3) HTMG3091 Distinguished Speaker Series V (0)

HTMG3092 Distingui<u>shed</u> Speaker Series VI (1)

HTMG4091 Distinguished Speaker Series VII (0) HTMG4092 Distinguished Speaker Series VIII (1)

HTMG4800

HTMG1010 Management

ACCT1111 Foundations in Financial Accounting (3) **DOTE2051** Business information Systems (3)

FINA2010 Financial Management (3)

HTMG3041 Law for Hospitality and Real Estate Industry (3)

HTMG2000 International Experience (1)

Hospitality and Real Estate Capstone Project (3)

HTMG4900

Hospitality Strategic Management (3)

Year 2 _____

Year 4

Learning Roadmap and Your Development

In your first two years of study, you will take a series of business foundation courses and Hospitality and Real Estate introductory courses.

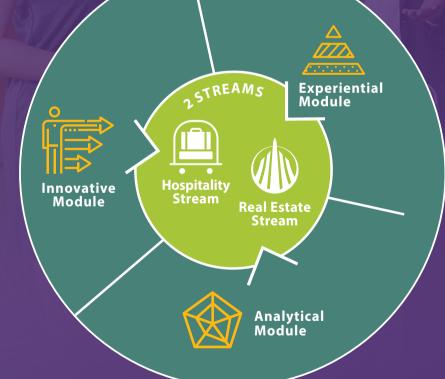
Prior to the completion of your second year, you will declare your specialisation in either Hospitality or Real Estate stream. Over the following two years, you will complete the required stream courses and choose from an array of elective courses across the three modules.

Innovative Module

- Air Transportation
- **Travel and Tourism Management**
- Strategic Brand Management for the Hospitality Business
- **Entrepreneurship in the Hospitality and Real Estate Industry**
- Innovation in Hospitality and Real Estate Industry
- Hospitality and Real Estate Design Thinking
- **Revitalisation of Heritage Buildings**
- **Business Sustainability**

Experiential Module

- Wine Culture and Appreciation
- **Shopping Mall Investment** and Management
- **Smart MICE Management**
- Talent Analytics Strategies
- Cruise Management
- **Project Management for Hospitality** and Real Estate



Analytical Module

- Financial Management and Cost Control for Hospitality Organisations
- Quantitative Methods for Real Estate
- Fundamental Research Methodology for **Hospitality and Real Estate**
- Digital Marketing for Hospitality Industry
- Land Conversion Process and **Development Control**
- **Consultation Practicum in Hospitality** and Real Estate
- Advanced Real Estate Investments

Student life and Extend Learning Opportunities



Society of Hospitality and Real Estate (SoHo)

The Society of Hospitality and Real Estate (SoHo) is the student organisation established in Fall 1999 and serves peer students in the HRE major. Executive officers are elected under the supervision of the previous SoHo cabinet and guided by a faculty advisor. The society comprises of 10-13 freshmen and they organise various big scale activities during the academic year.



Eta Sigma Delta (ESD) is an International Hospitality Management Honour Society administered by the International CHRIE, the leading association devoted to hospitality and tourism.

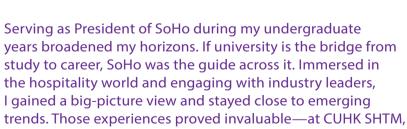
Event Organising Team

SHTM students have opportunities to organise and coordinate a wide variety of events. SHTM provides students with guidance throughout the event planning and execution process. Students would acquire skills in time management, planning, creativity, organising, and leadership.









Andy Choi Class of 2015



Global Exposure

The importance of international experience amongst modern university graduates is widely recognised, but is especially pronounced for aspiring real estate and hospitality industry professionals.

Take advantage of the myriad exchange opportunities offered through the CUHK Business School, the Colleges and the University, or choose from several HRE exclusive bilateral and multi-partner exchange programmes established between HRE and top-ranking hospitality and real estate schools located in the United States and the broader Asia Pacific Region.

Study Tour



Budapest, Hungary

personal growth.

International Collaboration



International Facility Management Association Student Competition

The overseas experience was eye-opening for me and I had the opportunity to meet inspiring individuals such as restauranteurs, chefs, bartenders and various

professionals passionate about food and beverage. That was the moment when I truly realised my passion for this industry and I'm forever grateful for this opportunity to expand my network and stimulate

The one piece of advice I'd like to pass on to the reader is to stay curious, grasp any opportunities and just go for it.

> **Ivan Chang** Class of 2012



International Exchange **Programmes**



Cornell University, US

China South Korea

Mahidol University International College (MUIC),

Thailand

Industry Connection

Our curriculum is built on the belief that theory and practise, classroom and the real world, intangible experiences and tangible (real) properties, hospitality spirit and investment wisdom are all connected. We aim to develop our students into industry leaders who can see these connections in a big picture and can impact the world in a positive and sustainable way.

Executive-in-Residence (EiR) courses



Our Executive-in-Residence courses comprise a series of one-unit modules taught over four weeks by industry senior executives. Previous course topics include Airline Management, Cruise Line Management, Specialty Tourism, PropTech, Event Planning, Leadership Excellence, Brand Management and Commercial Real Estate Investment Analysis.



- Attraction Marketing
- Beverage Management
- Event Planning and Management
- Hotel Development
- Innovation for Hospitality and Real Estate

Distinguished Speakers Series (DSS)



Each semester, leaders and veteran executives from the hospitality and real estate industries visit HRE students to discuss the opportunities and challenges facing in their respective fields. These speakers also share helpful insights such as their views on successful management styles and career guidance to aspiring students.



Networking Day

Networking Day is a flagship event designed to foster meaningful engagement between students, alumni, and industry leaders across the hospitality and real estate sectors. Through curated roundtable discussions, structured networking sessions, and interactive career conversations, the event provides a platform for students to gain industry insights, explore diverse career pathways, and build professional relationships that support their transition from academic study to industry practice.

Field Study





The School offers a diverse choice of internship placements that suit your interests.

Completing a three-month internship at Four Seasons Hotel Hong Kong and Rosewood Hong Kong not only allowed me to plan for my future path but also enriched my practical skills and experience. There are plenty of opportunities out there, don't be afraid of stepping out of your comfort zone and try new things. It is challenging, yet, you might find something unexpected!

Xeniya Tregubenko Class of 2022





Career Prospects





J.P. Morgan

Pico International (HK) Limited

The West Kowloon Cultural District Authority

· Shangri-La Hotels & Resorts

Rosewood Hotel Group



REAL ESTATE

Valuation & Advisory

- Strategic Advisory Analyst
- **Real Estate Executive**
- Strategic Consulting Graduate Trainee

Leasing & **Transaction**

- Client Solution Officer
- Leasing Executive
- Sustainability Executive
- Transaction Management Officer

Corporate Real • Estate

- Facility Management Officer
- Marketing Executive
- **Facility Project Specialist**
- **Experience Design Consultant**

Asset **Management**

- Capital Market Analyst
- **Digital Asset Executive**
- **Investment Bank Analyst**
- Research Associate

Project Management

- **Project Manager**
 - Cost Manager
 - **Design Consultant**
 - **Quality Assurance Manager**



A RICS accredited degree (for Real Estate major)

- of Chartered Surveyors
 - Kerry Properties Limited
 - Knight Frank
 - K. Wah International Holdings Limited
 - Lai Sun Development Co. Ltd
 - The Link Real Estate Investment Trust
 - MTR Corporation
 - New World Development Company Limited
 - RHL International
 - Savills Hong Kong
 - · Sino Group

 - Sun Hung Kai Properties LimitedVigers Appraisal & Consulting Ltd



Hyatt Hotels Corporation

Informa Markets Asia Limited

Horwath HTL

Four Seasons Hotel Hong Kong

Internships

Our industry-focused internship programme provides practical experience with academic credit. Our industry network comprises the world-leading Hospitality and Real Estate companies in Hong Kong, they provide experiential learning opportunities for students to apply their classroom learning to real-life workplace and provide exposure to operation and management roles upon their graduation. Through the internship programme, students are able to expand their career network and strengthen their skillsets.

Internship

Internship opportunities

Internship of internship upon graduation



Current Corporate **Partners**









HOSPITALITY



Current



REAL ESTATE

AEW Asia Limited Alfaya Capital Anpha Holdings ARCH Capital Management Co. Ltd. Asia PropTech AssetBozz Limited AVISTA Group CHFT Advisory & Appraisal Limited China Overseas Land & Investment Ltd Chinachem Group Colliers International Cushman & Wakefield Denzity Dwyer Lynch & Co Essensys **Gaw Capital Partners**

GLP Capital Goodman Asia Limited Guozhonglian Group Hang Lung Properties Limited Hip Shing Hong (Holdings) Company Limited HKR International Limited **Hopewell Holdings Limited** Hysan Development Company Limited Jones Lang LaSalle Limited K. Wah International Holdings Ltd

Knight Frank Lai Sun Development Co. Ltd Link REIT MTR Corporation New World Development Company Limited Propcap Technologies Limited Realinflo Limited **RHL** International Schroders

Stan Group (Holdings)

Sun Hung Kai Properties Limited UrbanChain Group Limited Vigers Appraisal & Consulting Limited Vincorn Consulting and Appraisal Limited

Other
A.S. Watson Group Accenture Adidas

Airwallex AlphaSights Apple Bank of America

Bank of China **Bank of Communications** Barclays Capital Asia Limited

China Construction Bank (Asia) Corporation Limited

China Mobile International Limited
Citibank (Hong Kong) Limited

Crédit Agricole Corporate and Investment Bank Dairy Farm International Holdings Limited DBS Bank (Hong Kong) Limited

Deloitte Touche Tohmatsu **DFS Group Limited**

DHL Global Forwarding

Ernst & Young Goldman Sachs Hang Seng Bank

HKT Limited HKTVmall

ICBC International Holdings Limited

J.P. Morgan KPMG

L'Oréal PricewaterhouseCoopers

Richemont **Robert Half**

Sinopec (Hong Kong) Petroleum Holding Co., Ltd. Standard Chartered Bank

Unilever Hong Kong Limited

Testimonials



SHTM Skills That Shaped My Career

The behavioural competencies honed during my time with SHTM have proven pivotal to my career, setting a foundation for effective communication, resilience, and critical decision-making.

Ken Lau Class of 2017





My journey at CUHK SHTM was nothing short of transformative. The programme offered a truly global and comprehensive learning experience that sharpened my business acumen, strengthened my adaptability in a fast-changing world, and instilled a deeply peoplecentric mindset. More than just academic knowledge, it nurtured a spirit of service—empowering me to contribute meaningfully to both society and the community in public sector. The powerful network spanning alumni, industry leaders, and faculty has opened doors I never knew existed, giving me access to diverse opportunities and lifelong connections that continue to shape my professional path.

Tendy Lam Class of 2012



A Journey in Luxury Hospitality

Hotel school was where it all began—it ignited my passion and set me on the path I continue to walk today. It was more than just lectures and textbooks; it was where I discovered the true meaning of hospitality: genuine service, meticulous attention to detail, and the magic of teamwork.

Since graduating from SHTM, I have poured my heart into this industry. Today, I feel very privileged to be part of The Peninsula Hong Kong—a hotel with nearly 100 years of history and a reputation for timeless luxury. Here, we believe elegance is just the beginning. True luxury lies in creating moments that matter, and that's what makes this work so deeply fulfilling.





Empowered by Education

My education at Hotel School laid the foundation for my career, guiding me to become a Sales Executive at JW Marriott Hotel Seoul, one of Marriott International's high end luxury properties. The rigorous training in sales, marketing, and revenue management gave me the tools to succeed in Seoul's competitive hospitality market. Through internships and courses such as Revenue Management, F&B Risk Management, and the Distinguished Speaker Series, I developed skills to drive collaboration and secure major contracts. The knowledge and adaptability gained at school continue to fuel my success and long-term professional growth.

David Lim Class of 2024





Admissions

JUPAS

Local students applying on the strength of their Hong Kong Diploma of Secondary Education (HKDSE) Examination should apply through JUPAS. JUPAS code: JS4226

Minimum Entrance Requirement

Admission will be based on your best 5 score Level 3 or above in English Language Level 3 or above in Chinese Language Level 2 or above in Mathematics A (Attained) in Citizenship and Social Development*# Level 3 or above in any two elective subjects or Mathematics (M1/M2) 1.0 weight on M1/M2, all other elective subjects

* The "Attained" level in Citizenship and Social Development (CS) will not be considered in the calculation of admission scores.

For Liberal Studies (LS) subject taken in 2023 or before, a Level 2 or above will be considered as "Attained" in Citizenship and Social Development. The LS level will not be considered in the calculation of

Shortlisted students would be invited to attend an admission interview in a group-interview setting where faculty members and industry executives would serve as interviewers in the admissions interview. HRE programme will take into consideration applicants' academic performance as well as their interview performance when determining the admission offers.

Non-JUPAS and International

For details regarding admission requirements for non-JUPAS and international students, including students from mainland China, please contact CUHK Office of Admissions and Financial Aid or visit http://admission.cuhk.edu.hk.

Scholarships and Financial Aid

The Office of Admissions and Financial Aid is a central unit responsible for the administration of University scholarships and financial aid schemes, which are provided by the University or the Government depending on students' financial situation, or their outstanding performance in academic or other areas. For details, please visit http://admission.cuhk.edu.hk.

BBA in Hospitality and Real Estate

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admission scores.











